

**Q3 FY 2009**

Innotech corporation

# Comparison by Segment

[mil. yen]

	Q3 FY2008	Q3 FY2009	Change
<b>Net Sales</b>	24,274	17,534	-28%
<b>Semiconductor Design</b>	9,947	7,307	-27%
<b>Electronic Components</b>	14,326	10,226	-29%
<b>Cost of Goods Sales</b>	19,306	13,971	-28%
<b>Gross Profit</b>	4,967	3,563	-28%
<b>Semiconductor Design</b>	2,875	1,958	-32%
<b>Electronic Components</b>	2,092	1,604	-23%
<b>SGA</b>	3,859	3,213	-17%
<b>Operating Profit</b>	1,108	349	-68%
<b>Ordinary Profit</b>	1,115	436	-61%
<b>Net Profit</b>	629	65	-90%

(※)Part of Semiconductor Design transferred to Electronic Components.

(※) Rounded Down.

# Comparison by Business

[mil. yen]

	Q3 FY2008	Q3 FY2009	Change
<b>Semiconductor Design</b>	9,947	7,307	-27%
EDA Software	5,157	4,730	-8%
Semiconductor Testers	1,507	326	-78%
ASIC Design / Sales	785	539	-31%
Design Consignment (Sanei Hytechs)	2,498	1,712	-31%
<b>Electronic Components</b>	14,326	10,226	-29%
HDD	8,451	6,153	-27%
Electronic Devices	3,902	2,306	-41%
Embedded Software (IT ACCESS)	1,973	1,767	-10%
<b>Net Sales</b>	24,274	17,534	-28%

(※) Part of Semiconductor Testers transferred to Electronic Devices.

(※) Rounded Down.

# Estimate by Segment

[mil. yen]

	FY2008	FY2009[Est]	YoY
<b>Net Sales</b>	30,018	24,500	-18%
Semiconductor Design	12,844	10,100	-21%
Electronic Components	17,174	14,400	-16%
<b>Cost of Goods Sales</b>	23,669	19,650	-17%
<b>Gross Profit</b>	6,349	4,850	-24%
Semiconductor Design	3,705	2,600	-30%
Electronic Components	2,644	2,250	-15%
<b>SGA</b>	5,118	4,300	-16%
<b>Operating Profit</b>	1,230	550	-55%
<b>Ordinary Profit</b>	1,218	600	-51%
<b>Net Profit</b>	475	150	-68%

(※) Part of Semiconductor Design transferred to Electronic Components.

(※) Rounded Down.

# Estimate by Business

[mil. yen]

	FY2008	FY2009[est]	YoY
<b>Semiconductor Design</b>	12,844	10,100	-21%
EDA Software	6,943	6,550	-6%
Semiconductor Testers	1,532	500	-67%
ASIC Design / Sales	1,102	700	-36%
Design Consignment (Sanei Hytechs)	3,267	2,350	-28%
<b>Electronic Components</b>	17,174	14,400	-16%
HDD	10,019	8,300	-17%
Electronic Devices	4,574	3,400	-26%
Embedded Software (IT ACCESS)	2,581	2,700	5%
<b>Net Sales</b>	30,018	24,500	-18%

(※) Part of Semiconductor Testers transferred to Electronic Devices.

(※) Rounded Down.

# Progress by segment

[mil. yen]

	FY2009[Est]	Q3 FY2009	progress
<b>Net Sales</b>	24,500	17,534	72%
Semiconductor Design	10,100	7,307	72%
Electronic Components	14,400	10,226	71%
<b>Cost of Goods Sales</b>	19,650	13,971	71%
<b>Gross Profit</b>	4,850	3,563	73%
Semiconductor Design	2,600	1,958	75%
Electronic Components	2,250	1,604	71%
<b>SGA</b>	4,300	3,213	75%
<b>Operating Profit</b>	550	349	63%
<b>Ordinary Profit</b>	600	436	73%
<b>Net Profit</b>	150	65	43%

(※) Part of Semiconductor Design transferred to Electronic Components.

# Progress by business

[mil. yen]

	FY2009[Est]	Q3 FY2009	progress
<b>Semiconductor Design</b>	10,100	7,307	72%
<b>Cadence</b>	6,550	4,730	72%
<b>Semiconductor Testers</b>	500	326	65%
<b>ASIC Design and Sales</b>	700	539	77%
<b>Design Consignment (Sanei Hytechs)</b>	2,350	1,712	73%
<b>Electronic Components</b>	14,400	10,226	71%
<b>HDD</b>	8,300	6,153	74%
<b>Electronic Devices</b>	3,400	2,306	68%
<b>Embedded Software (IT ACCESS)</b>	2,700	1,767	65%
<b>Net Sales</b>	24,500	17,534	72%

(※) Part of Semiconductor Testers transferred to Electronic Devices.