

**Q1 FY 2009**

Innotech corporation

# Results of Q1 FY2009

[ Million yen ]

	Innotech	Sanei Hytechs	IT ACCESS	Overseas Sales	Consolidated	Q1 2008	Change*
<b>Net Sales</b>	4,417	570	581	693	5,582	8,959	-38%
<b>Cost of Goods Sold</b>	3,537	526	350	668	4,389	7,218	-39%
<b>Gross Profit</b>	879	43	230	25	1,192	1,741	-32%
<b>S G A</b>	780	87	146	28	1,084	1,275	-15%
<b>Operating Profit</b>	99	△44	84	△3	107	466	-77%
<b>Ordinary Profit</b>	138	△43	85	△4	140	443	-68%
<b>Net Profit</b>	78	△30	49	△4	47	168	-72%

\*Change is the comparison to last year

# Comparison by Segment

[mil. yen]

	Q1 FY2008	Q1 FY2009	Change*
<b>Net Sales</b>	<b>8,959</b>	<b>5,582</b>	<b>-38%</b>
<b>Semiconductor Design</b>	<b>3,404</b>	<b>2,375</b>	<b>-30%</b>
<b>Electronic Components</b>	<b>5,554</b>	<b>3,206</b>	<b>-42%</b>
<b>Cost of Goods Sales</b>	<b>7,218</b>	<b>4,389</b>	<b>-39%</b>
<b>Gross Profit</b>	<b>1,741</b>	<b>1,192</b>	<b>-32%</b>
<b>Semiconductor Design</b>	<b>1,022</b>	<b>632</b>	<b>-38%</b>
<b>Electronic Components</b>	<b>719</b>	<b>559</b>	<b>-22%</b>
<b>SGA</b>	<b>1,275</b>	<b>1,084</b>	<b>-15%</b>
<b>Operating Profit</b>	<b>466</b>	<b>107</b>	<b>-77%</b>
<b>Ordinary Profit</b>	<b>443</b>	<b>140</b>	<b>-68%</b>
<b>Net Profit</b>	<b>168</b>	<b>47</b>	<b>-72%</b>

\*Change is the comparison to last year

# Comparison by Business

[mil. yen]

	Q1 FY2008	Q1 FY2009	Change*
<b>Semiconductor Design</b>	<b>3,404</b>	<b>2,375</b>	<b>-30%</b>
Cadence	1,623	1,596	-2%
Semiconductor Testers	686	9	-99%
ASIC Design and Sales	283	214	-24%
Design Consignment (Sanei Hytechs)	812	557	-31%
<b>Electronic Components</b>	<b>5,554</b>	<b>3,206</b>	<b>-42%</b>
HDD	3,336	2,004	-40%
Electronic Devices	1,567	622	-60%
Embedded Software (IT ACCESS)	651	581	-11%
<b>Net Sales</b>	<b>8,959</b>	<b>5,582</b>	<b>-38%</b>

\*Change is the comparison to last year

# Estimate by Segment

[mil. yen]

	FY2008	FY2009[Est]	YoY
<b>Net Sales</b>	<b>30,018</b>	<b>24,500</b>	<b>-18%</b>
Semiconductor Design	12,880	10,600	-18%
Electronic Components	17,138	13,900	-19%
<b>Cost of Goods Sales</b>	<b>23,669</b>	<b>19,450</b>	<b>-18%</b>
<b>Gross Profit</b>	<b>6,349</b>	<b>5,050</b>	<b>-20%</b>
Semiconductor Design	3,746	2,850	-24%
Electronic Components	2,603	2,200	-15%
<b>SGA</b>	<b>5,118</b>	<b>4,600</b>	<b>-10%</b>
<b>Operating Profit</b>	<b>1,230</b>	<b>450</b>	<b>-63%</b>
<b>Ordinary Profit</b>	<b>1,218</b>	<b>500</b>	<b>-59%</b>
<b>Net Profit</b>	<b>475</b>	<b>110</b>	<b>-77%</b>

# Estimate by Business

[mil. yen]

	FY2008	FY2009 [est]	YoY	Factors
<b>Semiconductor Design</b>	<b>12,880</b>	<b>10,600</b>	<b>-18%</b>	
<b>Cadence</b>	<b>6,943</b>	<b>6,700</b>	<b>-3%</b>	Expect same level of sales under the severe economy
<b>Semiconductor Testers</b>	<b>1,568</b>	<b>500</b>	<b>-68%</b>	Expand test solution
<b>ASIC Design and Sales</b>	<b>1,102</b>	<b>600</b>	<b>-46%</b>	Focus on developing new orders
<b>Design Consignment (Sanei Hytechs)</b>	<b>3,267</b>	<b>2,800</b>	<b>-14%</b>	Structural reform with new management
<b>Electronic Components</b>	<b>17,138</b>	<b>13,900</b>	<b>-19%</b>	
<b>HDD</b>	<b>10,019</b>	<b>8,400</b>	<b>-16%</b>	Focus on strategic customers
<b>Electronic Devices</b>	<b>4,538</b>	<b>3,000</b>	<b>-34%</b>	Strengthen with CPU board though sales decrease
<b>Embedded Software (IT ACCESS)</b>	<b>2,581</b>	<b>2,500</b>	<b>-3%</b>	Stable performance with variable solutions
<b>Net Sales</b>	<b>30,018</b>	<b>24,500</b>	<b>-18%</b>	

# Progress by segment

[mil. yen]

	FY2009[Est]	Q1 FY2009	progress
<b>Net Sales</b>	<b>24,500</b>	<b>5,582</b>	<b>23%</b>
Semiconductor Design	10,600	2,375	22%
Electronic Components	13,900	3,206	23%
<b>Cost of Goods Sales</b>	<b>19,450</b>	<b>4,389</b>	<b>23%</b>
<b>Gross Profit</b>	<b>5,050</b>	<b>1,192</b>	<b>24%</b>
Semiconductor Design	2,850	632	22%
Electronic Components	2,200	559	25%
<b>SGA</b>	<b>4,600</b>	<b>1,084</b>	<b>24%</b>
<b>Operating Profit</b>	<b>450</b>	<b>107</b>	<b>24%</b>
<b>Ordinary Profit</b>	<b>500</b>	<b>140</b>	<b>28%</b>
<b>Net Profit</b>	<b>110</b>	<b>47</b>	<b>43%</b>

# Progress by business

[mil. yen]

	FY2009[Est]	Q1 FY2009	progress
<b>Semiconductor Design</b>	<b>10,600</b>	<b>2,375</b>	<b>22%</b>
Cadence	6,700	1,596	24%
Semiconductor Testers	500	9	2%
ASIC Design and Sales	600	214	36%
Design Consignment (Sanei Hytechs)	2,800	556	20%
<b>Electronic Components</b>	<b>13,900</b>	<b>3,206</b>	<b>23%</b>
HDD	8,400	2,003	24%
Electronic Devices	3,000	622	21%
Embedded Software (IT ACCESS)	2,500	581	23%
<b>Net Sales</b>	<b>24,500</b>	<b>5,582</b>	<b>23%</b>